



Digital Watchdog Press Release

For Immediate Release

Digital Watchdog® and Wasabi Technologies Announce Partnership

The new interactivity delivers a seamless, cost-effective hot cloud storage solution for DW Spectrum IPVMS video management systems.



DW Spectrum IPVMS

Cerritos, CA (March 3, 2022) – [Digital Watchdog® \(DW\)](#), the industry leader in digital recorders, surveillance cameras and related management software, and [Wasabi Technologies](#), the [hot cloud storage company](#), announce the technology partnership of DW Spectrum IPVMS video management platform with Wasabi's hot cloud storage solution to provide users simplified cloud storage. The partnership significantly reduces the cost of video surveillance storage, helps users optimize their DW Spectrum video surveillance deployments and more effectively manage high-definition video and retention periods.



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“We are always looking for ways to innovate and enhance the DW Spectrum technology ecosystem. The combination of on-prem and cloud technology provides DW Spectrum administrators a highly secure repository” said Patrick Kelly, Director of IP Sales for DW. “By partnering with Wasabi, DW Spectrum admins can capitalize on the reliability, affordability, and high performance Wasabi hot cloud storage offers with the added peace of mind that their video is instantly accessible at a predictable price.”

DW Spectrum is a lightning fast, easy-to-use, cross-platform video management software. It is designed to discover, view, record and manage video cameras so you can monitor, analyze and react to critical events in real-time. DW Spectrum is a perfect solution for applications that require ease of use, speed, efficiency, and unprecedented image quality.

Combining Wasabi hot cloud storage with DW Spectrum via Tiger Technology's Surveillance Bridge creates a unique, cloud storage-enabled video management solution that can be used to lower on-premises storage needs and costs by moving surveillance video off-site and optimized retention and increased data security with offsite cloud storage. The Tiger Bridge's file management is completely transparent to DW Spectrum operators, making storing video with Wasabi simple and cost-effective with no fees for egress or API requests, and able to scale to any size across any number of sites.

Wasabi is deployed in fully secure and redundant data centers that are certified for SOC 2 and ISO 27001 compliance. The service is architected following industry-best security models and design practices to protect against ransomware, human error, and other data loss events. Organizations can configure their video content and related files to be immutable for a user-defined retention period, meaning they cannot be deleted or altered in any way, by anyone, throughout their storage lifetime. This level of



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immutability keeps the integrity of the content during defined retention periods to help users follow state and local government regulations while making the recovery process frictionless.

“While the advancements across video surveillance have become business-critical, many organizations struggle to keep up with the rising costs and bandwidth needed to effectively store their high-definition video and access it in the moment it is needed,” said David Boland, Senior Director of Product Marketing, Wasabi Technologies. “We could not be more excited to bring Wasabi’s unlimited scalability and disruptively low, predictable cost to the DW Spectrum ecosystem to help users get the most out of their next-gen video management systems without having to worry about storage costs or access.”

DW Spectrum IPVMS is accessed with the freely distributed DW Spectrum client software (Windows®/Linux®/Mac®) and the free DW Spectrum mobile app for iOS and Android devices. DW Cloud™, a web client service powered by AWS, is included to enable simple remote connectivity, streaming and management of one or an unlimited number of DW Spectrum IPVMS systems from all leading web browsers (Google® Chrome, Firefox®, Internet Explorer®, Safari® and Opera®). The VMS software is included with pre-configured DW Blackjack® NVR servers, MEGApix® CaaS™ all-in-one camera systems or it can be installed on third-party Windows or Ubuntu® Linux-based systems.

Introductory Webinar

DW and Wasabi will host a joint *Works with DW Spectrum* webinar on March 10th, at 11 AM EST. [Click here](#) to register and reserve your spot.

Going to ISC West?



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See us in booth #18043. Attend the *Works with DW Spectrum – Wasabi* presentation in person Wednesday (3/23) and Thursday (3/24) at 2:30 PST in booth #18043. [Click here](#) to register and reserve your spot.

To learn more about DW Spectrum IPVMS and all of DW's industry-leading video surveillance products, visit us at www.dwspectrum.com and www.digital-watchdog.com. To view the full list of DW partners, please visit us at <https://digital-watchdog.com/dwpartners/>.

ABOUT DW

Founded in 1988, DW® is a leading manufacturer of NDAA/TAA compliant complete surveillance solutions, offering stunning image quality, advanced hardware capabilities, superior video management, reliable customer support and the lowest total cost of deployment for IP megapixel, Universal HD over Coax® megapixel and legacy analog applications. DW's catalog includes an NDAA-compliant elevated skin temperature system, illuminators and motion detectors. With offices in Cerritos, California and Tampa, Florida, and manufacturing facilities in Seoul, Korea, DW is committed to delivering powerful security solutions to its customers worldwide.

ABOUT WASABI TECHNOLOGIES

Wasabi provides simple, predictable and affordable hot cloud storage for businesses all over the world. It enables organizations to store and instantly access an unlimited amount of data at 1/5th the price of the competition with no complex tiers or unpredictable egress fees. Trusted by tens of thousands of customers worldwide, Wasabi has been recognized as one of technology's fastest growing and most visionary companies. Created by Carbonite co-founders and cloud storage pioneers David Friend and Jeff Flowers, Wasabi has secured nearly \$275 million in funding to date and is a privately held company based in Boston.

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