DW® SUCCESS STORY | RETAIL, HOSPITALITY

VARSITY DINERS



2500

POUNDS of potatoes a day

8

restaurants

1

centralized solution

CUSTOMER

- Established in 1928.
- 8 locations across the Southern U.S.
- Quick service restaurants.
- Look to invest in an upgraded video surveillance solution.

CHALLENGE

- Outdated analog system.
- Lacking complete coverage.
- Need for both local and centralized monitoring.

DW® SOLUTION

- Blackjack® Cube™ servers.
- MEGApix® 2.1MP, 1080p IP cameras.
- DW Spectrum® IPVMS.

QUOTABLE

“The products perform well and they’re super easy to use. We had minimal training for our staff of people who review footage. That’s a strong plus.” – Andy Minkewicz, IT Director

ABOUT OUR COMPANY

Founded in 1988, DW® is a leading manufacturer of complete surveillance solutions, offering stunning image quality, advanced hardware capabilities, superior video management, reliable customer support and the lowest total cost of deployment for IP megapixel, Universal HD over Coax® megapixel and legacy analog applications. With offices in Cerritos, California and Tampa, Florida, and manufacturing facilities in Seoul, Korea, DW® is committed to delivering powerful security solutions to its customers worldwide.

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